

# Monthly Flash for Investors

\*\*\*Monthly data compared to the same month, previous year(%)\*\*\*

Inquiry: Manabu Sasaki (MR), IR office

Phone: 81-25-371-4113, Fax: 81-25-371-4151, E-mail: msasaki-ir@komeri.bit.or.jp

**Store Sales**

	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	Accumulate
Same store: PW	6.54	2.66	6.68	11.18	5.29	3.03	6.91	1.95	3.07	0.63			4.84
Same store: HC	6.34	4.42	8.94	8.18	2.49	3.37	6.11	0.88	3.23	-2.88			4.21
Same store: H&G	2.81	0.45	4.80	3.39	0.45	4.58	5.40	-1.78	4.23	-6.08			1.87
Same store: Total	4.37	2.02	6.45	6.07	1.70	3.96	5.82	-0.40	3.75	-4.22			3.03
All PWs	21.39	16.57	26.90	30.16	21.25	19.33	23.50	17.89	12.46	12.24			20.04
All HCs	7.23	4.86	9.45	9.42	3.08	3.63	7.86	2.19	6.11	-0.26			5.49
All H&Gs	3.74	1.99	5.84	4.55	1.59	6.74	7.70	0.42	5.53	-4.96			3.35
All stores	6.72	4.48	9.40	9.27	4.28	7.05	9.52	2.99	6.53	-1.50			5.93

**Number of Transactions**

	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	Accumulate
Same store: PW	5.77	1.36	6.19	8.08	2.38	2.12	5.01	0.73	1.08	-0.98			3.22
Same store: HC	5.89	2.12	5.52	4.26	0.65	-0.66	2.52	-1.61	-0.98	-3.29			1.58
Same store: H&G	4.85	0.20	4.23	3.80	0.20	0.73	2.57	-2.45	0.08	-5.51			0.99
Same store: Total	5.21	0.88	4.76	4.25	0.44	0.35	2.70	-1.96	-0.20	-4.47			1.32
All PWs	22.90	17.32	28.50	26.91	19.13	19.52	22.52	17.68	10.54	11.64			19.61
All HCs	6.70	2.39	5.75	5.05	0.99	-0.30	4.16	-0.38	1.47	-0.79			2.62
All H&Gs	6.19	1.91	5.44	5.07	1.43	2.93	5.01	-0.07	1.76	-4.06			2.67
All stores	7.46	3.12	7.11	6.61	2.47	3.01	5.92	1.05	2.30	-1.90			3.82

**Per Customer Transaction**

	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	Accumulate
Same store: PW	0.73	1.28	0.44	2.89	2.85	0.91	1.81	1.22	1.96	1.62			1.55
Same store: HC	0.43	2.27	3.25	3.78	1.81	4.05	3.51	2.51	4.23	0.41			2.59
Same store: H&G	-1.93	0.24	0.55	-0.42	0.24	3.79	2.75	0.68	4.19	-0.61			0.88
Same store: Total	-0.82	1.15	1.63	1.72	1.29	3.55	3.03	1.60	3.97	0.29			1.66
All PWs	-1.22	-0.63	-1.27	2.56	1.80	-0.14	0.79	0.18	1.73	0.53			0.36
All HCs	0.48	2.38	3.50	4.16	2.06	3.94	3.56	2.56	4.57	0.55			2.78
All H&Gs	-2.32	0.06	0.36	-0.48	0.18	3.66	2.57	0.51	3.70	-0.94			0.64
All stores	-0.72	1.26	2.12	2.45	1.72	3.88	3.35	1.90	4.10	0.44			2.03

Note: The row "Accumulated" shows the comparison of accumulated data since April 1st, the beginning of fiscal year.

: All the data above are prepared for a prompt report, and subject to update.

**Supplement:**

New store opening in Jan; PW : 0 HC : 0 H&G : 0 Store closing in Jan; PW : 0 HC : 0 H&G : 0

Excluding kerosene sales, same store sales went up by -2.01% in Jan.