

Monthly Flash for Investors

Monthly data compared to the same month, previous year(%)

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Store Sales

	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	Accumulate
Same store: PW	4.05	-0.04	3.83	3.20	0.63	4.43	2.64	1.85	2.07	-0.77	3.76	0.47	1.97
Same store: HC	1.89	-5.04	1.33	2.03	-2.03	4.45	5.34	-3.87	-0.22	-5.85	-3.79	-3.76	-0.62
Same store: H&G	0.21	-6.17	-1.97	-1.43	-3.20	-1.55	9.33	-7.03	-4.52	-8.75	-7.63	-7.44	-3.35
Same store: Total	1.44	-4.66	0.28	0.68	-2.02	1.56	6.43	-4.08	-1.66	-6.03	-3.96	-4.59	-1.35
All PWs	15.05	10.09	15.29	11.90	8.73	16.30	14.60	12.39	11.21	8.87	15.80	11.55	12.14
All HCs	4.29	-2.53	3.88	5.84	0.48	4.40	6.05	-3.11	0.76	-3.77	-1.88	-2.30	1.19
All H&Gs	0.13	-6.37	-2.32	-1.50	-3.13	-1.63	9.14	-7.31	-4.92	-9.24	-8.09	-7.91	-3.60
All stores	4.34	-1.95	3.38	3.84	0.59	4.16	9.23	-1.64	0.47	-3.45	-0.98	-1.91	1.35

Number of Transactions

	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	FEB	Accumulate
Same store: PW	3.75	-3.29	1.84	1.02	-2.29	1.69	1.45	-1.07	0.22	-3.09	2.92	-2.48	-0.19
Same store: HC	0.41	-6.78	-2.15	-1.85	-4.26	0.33	3.39	-5.94	-2.86	-7.31	-4.63	-6.68	-3.05
Same store: H&G	-0.44	-6.93	-4.16	-3.67	-4.99	-3.66	7.58	-7.79	-5.79	-9.01	-7.25	-8.20	-4.46
Same store: Total	0.37	-6.39	-2.71	-2.44	-4.39	-1.76	5.37	-6.25	-3.99	-7.55	-4.91	-6.86	-3.41
All PWs	13.95	6.28	12.39	8.48	5.42	12.22	13.56	9.14	8.85	5.54	13.95	7.80	9.26
All HCs	2.67	-4.45	0.23	1.53	-2.09	0.80	4.02	-5.51	-2.27	-5.43	-2.91	-5.52	-1.43
All H&Gs	-0.57	-7.18	-4.58	-3.83	-5.02	-3.83	7.37	-8.05	-6.20	-9.48	-7.70	-8.69	-4.75
All stores	2.37	-4.56	-0.78	-0.44	-2.68	-0.17	7.22	-4.73	-2.72	-5.88	-2.94	-5.20	-1.67

Per Customer Transaction

	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	FEB	Accumulate
Same store: PW	0.26	3.36	1.97	2.14	2.98	2.67	1.18	2.97	1.84	2.39	0.83	3.01	2.19
Same store: HC	1.48	1.84	3.57	3.97	2.30	4.12	1.85	2.16	2.73	1.59	0.87	3.11	2.49
Same store: H&G	0.65	0.82	2.28	2.32	1.87	2.16	1.65	0.83	1.34	0.26	-0.38	0.80	1.18
Same store: Total	1.09	1.84	3.09	3.20	2.48	3.37	1.01	2.34	2.40	1.65	1.02	2.42	2.13
All PWs	0.97	3.56	2.56	3.13	3.15	3.66	0.89	2.95	2.17	3.16	1.60	3.46	2.62
All HCs	1.57	1.99	3.62	4.24	2.62	3.58	1.99	2.55	3.10	1.76	1.05	3.42	2.63
All H&Gs	0.65	0.88	2.40	2.44	1.99	2.28	1.65	0.83	1.34	0.26	-0.44	0.85	1.24
All stores	1.95	2.71	4.15	4.30	3.35	4.31	1.87	3.25	3.25	2.56	2.04	3.47	3.08

Note: The row "Accumulated" shows the comparison of accumulated data since April 1st, the beginning of fiscal year.

: All the data above are prepared for a prompt report, and subject to update.

Supplement;

New store opening in Mar; PW : 0 HC : 0 H&G : 0 AT : 0 Store closing in Mar; PW : 0 HC : 0 H&G : 0 AT : 0

Excluding kerosene sales, same store sales went up by -5.04% in Mar.