## Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

# Summary of Consolidated Financial Results for the Three Months Ended June 30, 2020 (Based on Japanese GAAP)

July 28, 2020

Company name: KOMERI CO., LTD.

Stock exchange listing: Tokyo

Code number: 8218 URL https://www.komeri.bit.or.jp

Representative: Yuichiro Sasage President, CEO and COO Director and Executive Officer of the

Contact person: Hiroshi Hayakawa Company, General Manager of Strategic Planning Office

Phone 025-371-4111

Scheduled date to file Quarterly Securities Report: August 14, 2020

Scheduled date of payment of cash dividends:

Preparation of supplementary material on quarterly financial results:

Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2020 (from April 1, 2020 to June 30, 2020)

## (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                  | Operating reve  | nue  | Operating pro   | fit  | Ordinary pro    | fit  | Profit attributab<br>owners of pare |      |
|----------------------------------|-----------------|------|-----------------|------|-----------------|------|-------------------------------------|------|
|                                  | Millions of yen | %    | Millions of yen | %    | Millions of yen | %    | Millions of yen                     | %    |
| Three months ended June 30, 2020 | 111,805         | 15.8 | 12,411          | 74.3 | 12,414          | 73.1 | 8,512                               | 76.0 |
| Three months ended June 30, 2019 | 96,524          | 1.0  | 7,118           | 0.1  | 7,171           | 1.8  | 4,836                               | 2.3  |

|                                  | Earnings per share | Diluted earnings per share |
|----------------------------------|--------------------|----------------------------|
|                                  | Yen                | Yen                        |
| Three months ended June 30, 2020 | 171.18             | _                          |
| Three months ended June 30, 2019 | 95.48              | 95.36                      |

### (2) Consolidated financial position

|                      | Total assets Net assets |                 | Equity ratio |
|----------------------|-------------------------|-----------------|--------------|
|                      | Millions of yen         | Millions of yen | %            |
| As of June 30, 2020  | 344,034                 | 189,656         | 55.1         |
| As of March 31, 2020 | 331,140                 | 181,990         | 55.0         |

## 2. Cash dividends

|                                       |                 | Annual dividends per share |                 |                 |       |  |
|---------------------------------------|-----------------|----------------------------|-----------------|-----------------|-------|--|
|                                       | 1st quarter-end | 2nd quarter-end            | 3rd quarter-end | Fiscal year-end | Total |  |
|                                       | Yen             | Yen                        | Yen             | Yen             | Yen   |  |
| Year ended March 31, 2020             | _               | 21.00                      | _               | 21.00           | 42.00 |  |
| Year ending March 31, 2021            | _               |                            |                 |                 |       |  |
| Year ending March 31, 2021 (Forecast) |                 | 21.00                      | -               | 21.00           | 42.00 |  |

## 3. Forecast of consolidated financial results for the year ending March 31, 2021 (from April 1, 2020 to March 31, 2021)

## Percentages indicate year-on-year changes

|   | Operating reve  | nue   | Operating pro   | fit   | Ordinary pro    | fit   | Profit attributab<br>owners of par |       | Earnings per share |
|---|-----------------|-------|-----------------|-------|-----------------|-------|------------------------------------|-------|--------------------|
|   | Millions of yen | %     | Millions of yen | %     | Millions of yen | %     | Millions of yen                    | %     | Yen                |
| Six months ending<br>September 30, 2020 | 185,000         | (0.6) | 12,000          | (6.1) | 12,100          | (6.3) | 8,150                              | (6.1) | 163.88             |
| Full year                               | 353,000         | 1.3   | 19,000          | 2.9   | 19,100          | 2.6   | 11,300                             | (5.4) | 227.22             |

#### 4. Notes

(1) Changes in significant subsidiaries during the three months ended June 30, 2020 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No
Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No
Restatement of prior period financial statements:

No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end of | the period (merading treat | oury snares)                     |                   |
|---|----------------------------|----------------------------------|-------------------|
| As of June 30, 2020                         | 54,409,168 shares          | As of March 31, 2020             | 54,409,168 shares |
| Number of treasury shares at the end of the | period                     |                                  |                   |
| As of June 30, 2020                         | 4,677,243 shares           | As of March 31, 2020             | 4,677,174 shares  |
| Average number of shares during the perio   | d (cumulative from the beg | ginning of the fiscal year)      |                   |
| Three months ended June 30, 2020            | 49,731,956 shares          | Three months ended June 30, 2019 | 50,652,406 shares |

# **Quarterly consolidated financial statements** Consolidated balance sheets

|                                       |                      | (Willions of yell)  |
|---------------------------------------|----------------------|---------------------|
|                                       | As of March 31, 2020 | As of June 30, 2020 |
| Assets                                |                      |                     |
| Current assets                        |                      |                     |
| Cash and deposits                     | 9,625                | 22,586              |
| Notes and accounts receivable - trade | 19,821               | 20,995              |
| Merchandise and finished goods        | 109,119              | 104,962             |
| Raw materials and supplies            | 512                  | 276                 |
| Other                                 | 7,106                | 8,488               |
| Allowance for doubtful accounts       | (534)                | (544)               |
| Total current assets                  | 145,651              | 156,764             |
| Non-current assets                    |                      |                     |
| Property, plant and equipment         |                      |                     |
| Buildings and structures, net         | 112,353              | 112,302             |
| Land                                  | 34,355               | 34,355              |
| Leased assets, net                    | 3,515                | 3,552               |
| Other, net                            | 8,282                | 9,514               |
| Total property, plant and equipment   | 158,505              | 159,724             |
| Intangible assets                     | 8,043                | 8,007               |
| Investments and other assets          |                      |                     |
| Investment securities                 | 1,322                | 1,650               |
| Deferred tax assets                   | 7,820                | 8,093               |
| Leasehold and guarantee deposits      | 8,218                | 8,239               |
| Other                                 | 1,579                | 1,557               |
| Allowance for doubtful accounts       | (2)                  | (2)                 |
| Total investments and other assets    | 18,939               | 19,538              |
| Total non-current assets              | 185,489              | 187,270             |
| Total assets                          | 331,140              | 344,034             |
|                                       |                      |                     |

(Millions of yen)

|   |                      | (Millions of yen)   |
|---|----------------------|---------------------|
|   | As of March 31, 2020 | As of June 30, 2020 |
| Liabilities   |                      |                     |
| Current liabilities   |                      |                     |
| Notes and accounts payable - trade  | 28,012               | 28,098              |
| Electronically recorded obligations - operating                           | 26,454               | 37,089              |
| Short-term borrowings   | 8,500                | _                   |
| Current portion of long-term borrowings                                   | 4,169                | 4,169               |
| Lease obligations   | 1,370                | 1,361               |
| Income taxes payable  | 3,438                | 4,336               |
| Provision for bonuses   | 1,818                | 2,897               |
| Provision for bonuses for directors (and other officers)                  | 19                   | 5                   |
| Provision for loss on store closings                                      | 44                   | 4                   |
| Provision for point card certificates                                     | 739                  | 896                 |
| Provision for loss on disaster  | 4                    | 2                   |
| Other   | 16,471               | 17,706              |
| Total current liabilities   | 91,044               | 96,568              |
| Non-current liabilities   |                      |                     |
| Long-term borrowings  | 38,640               | 38,191              |
| Lease obligations   | 2,618                | 2,659               |
| Provision for retirement benefits for directors (and other officers)      | 124                  | 124                 |
| Provision for share-based remuneration for directors (and other officers) | 152                  | 156                 |
| Retirement benefit liability  | 5,414                | 5,494               |
| Asset retirement obligations  | 7,071                | 7,171               |
| Other   | 4,083                | 4,011               |
| Total non-current liabilities   | 58,105               | 57,809              |
| Total liabilities   | 149,149              | 154,378             |
| Net assets  | 117,117              | 131,370             |
| Shareholders' equity  |                      |                     |
| Share capital   | 18,802               | 18,802              |
| Capital surplus   | 25,260               | 25,260              |
| Retained earnings   | 148,676              | 156,142             |
| Treasury shares   | (11,239)             | (11,239)            |
| Total shareholders' equity  | 181,499              | 188,965             |
| Accumulated other comprehensive income                                    | 101,477              | 100,703             |
| Valuation difference on available-for-sale securities                     | 72                   | 290                 |
| Deferred gains or losses on hedges  | 27                   | 13                  |
| Remeasurements of defined benefit plans                                   | 390                  |                     |
|   | •                    | 387                 |
| Total accumulated other comprehensive income                              | 491                  | 690                 |
| Total net assets  | 181,990              | 189,656             |
| Total liabilities and net assets  | 331,140              | 344,034             |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

# **Consolidated statements of income (cumulative)**

|  | Thus an earth of and of | (Millions of yen)  |
|--|-------------------------|--------------------|
|  | Three months ended      | Three months ended |
| Not selve                                    | June 30, 2019           | June 30, 2020      |
| Net sales                                    | 93,636                  | 108,502            |
| Cost of sales                                | 64,159                  | 73,264             |
| Gross profit                                 | 29,476                  | 35,238             |
| Operating revenue                            | 2,888                   | 3,302              |
| Operating gross profit                       | 32,365                  | 38,540             |
| Selling, general and administrative expenses | 25,246                  | 26,129             |
| Operating profit                             | 7,118                   | 12,411             |
| Non-operating income                         |                         |                    |
| Interest income                              | 3                       | 3                  |
| Foreign exchange gains                       | 65                      | 6                  |
| Other  | 75                      | 51                 |
| Total non-operating income                   | 143                     | 60                 |
| Non-operating expenses                       |                         |                    |
| Interest expenses                            | 47                      | 37                 |
| Loss on cancellation of rental contracts     | _                       | 12                 |
| Burial cultural asset investigation expense  | 30                      | _                  |
| Other  | 13                      | 7                  |
| Total non-operating expenses                 | 91                      | 57                 |
| Ordinary profit                              | 7,171                   | 12,414             |
| Extraordinary income                         |                         |                    |
| Insurance claim income                       | 5                       | 11                 |
| Total extraordinary income                   | 5                       | 11                 |
| Extraordinary losses                         |                         |                    |
| Loss on disposal of non-current assets       | 33                      | 22                 |
| Loss on disaster                             | 9                       | 12                 |
| Impairment loss                              |                         | 4                  |
| Total extraordinary losses                   | 43                      | 40                 |
| Profit before income taxes                   | 7,134                   | 12,385             |
| Income taxes - current                       | 2,489                   | 4,247              |
| Income taxes - deferred                      | (191)                   | (374)              |
| Total income taxes                           | 2,297                   | 3,872              |
| Profit                                       | 4,836                   | 8,512              |
| Profit attributable to owners of parent      | 4,836                   | 8,512              |

# Consolidated statements of comprehensive income (cumulative)

| · · · · · · · · · · · · · · · · · · ·                 | ,                  | (Millions of yen)  |
|---|--------------------|--------------------|
|   | Three months ended | Three months ended |
|   | June 30, 2019      | June 30, 2020      |
| Profit  | 4,836              | 8,512              |
| Other comprehensive income                            |                    |                    |
| Valuation difference on available-for-sale securities | (6)                | 217                |
| Deferred gains or losses on hedges                    | _                  | (14)               |
| Remeasurements of defined benefit plans, net of tax   | 491                | (3)                |
| Total other comprehensive income                      | 484                | 199                |
| Comprehensive income                                  | 5,321              | 8,712              |
| Comprehensive income attributable to                  |                    |                    |
| Comprehensive income attributable to owners of parent | 5,321              | 8,712              |
| Comprehensive income attributable to non-controlling  |                    |                    |
| interests   | _                  | _                  |